



FIRST CAPITAL PARTNERS

Thoughtful Solutions. Proven Results.

First Capital Partners is a junior capital investment firm that invests in lower middle-market companies. We were founded in 2006 and are currently investing from our third fund, FCP Fund III, L.P., which has \$150 million in committed capital.

CAPITAL

We provide mezzanine debt and preferred and common equity, both on a minority and majority ownership basis. Our flexible approach enables us to tailor each investment to the situation and business need.

PURPOSE

Our capital typically finances acquisitions, minority and majority recapitalizations, management buyouts, growth capital, shareholder liquidity, and generational transfers of ownership.

PARTNERS

We frequently partner with other like-minded investors, including management teams, private equity funds, independent sponsors, mezzanine funds, family offices and individual investors.

INVESTMENT CRITERIA

Company Size

- ▶ Revenues: \$10 - \$100 million
- ▶ EBITDA: \$2 - \$10 million

Capital Need

- ▶ \$3 - \$20 million

Geography

- ▶ We invest across the U.S.

Industries

We invest in a variety of industries, but prior investments have generally been in the following sectors:

- ▶ Manufacturing
- ▶ Business and Industrial Services
- ▶ Value-Added Distribution
- ▶ Food and Agriculture
- ▶ Healthcare

Company Characteristics

- ▶ Experienced Management
- ▶ Attractive Business Model
- ▶ Stable and Growing Earnings
- ▶ Favorable Industry Dynamics
- ▶ Defensible Market Position

Our investment team has more than 140 years of combined experience.

TEAM

David McLeese

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Dylan Lester

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Pictured above (L to R): Steve Heinen, David McLeese, Bobby Anderson, David Paulmeyer, Young Park, Andrew Kemp & Dylan Lester

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SELECTED CURRENT INVESTMENTS

Company	Business Type	Sector	Location
 RKD GROUP	Service	Fundraising & Marketing Services	Dallas, TX
 MOTIS BRANDS	Mfg. & Distribution	Loading & Hauling Products	Germantown, WI
 Kiefer	Mfg. & Distribution	Swimming Products	Bloomington, IL
 advantage engineers	Service	Engineering & Consulting Services	Mechanicsburg, PA
 COLOR CRAFT GRAPHIC ARTS	Manufacturing	Food Packaging	Manitowoc, WI
 digital dental	Healthcare	Dental Lab Equipment & Supplies	Scottsdale, AZ
 GLOBAL PRECISION PRODUCTS, LLC <small>PRECISION MACHINING SOLUTIONS</small>	Manufacturing	Precision Machined Parts	Rush, NY
 CALCIUM PRODUCTS	Manufacturing	Soil Amendments for Agriculture	Ames, IA
 EirMed	Manufacturing	Plastic Injection Molding	Menomonie, WI
 BESTRONICS <small>Electronic Manufacturing Services</small>	Manufacturing	Electronic Manufacturing Services	San Jose, CA

SELECTED PRIOR INVESTMENTS

 ADVANCED DERMATOLOGY and Cosmetic Surgery	Healthcare	Dermatology Practice Management	Maitland, FL
 INNOVION <small>FOUNDRY ION IMPLANTATION</small>	Manufacturing	Outsourced Ion Implantation Services	Colorado Springs, CO
 aquasana	Mfg. & Distribution	Home Water Filtration Products	Austin, TX
 CENTURY	Manufacturing	Compression Molds for Auto & Truck	Fenton, MI
 ALLISON PAYMENT SYSTEMS, LLC	Manufacturing	Outsourced Statement Processing	Indianapolis, IN
 FRANKLIN ENERGY	Service	Energy Demand Management Services	Port Washington, WI
 IUPF Services <small>Integrated Lending, Servicing & Default Solutions</small>	Service	Outsourced Services for Mortgage Lending	Spokane, WA
 Wisconsin Film & Bag	Manufacturing	Industrial Plastic Film & Bags	Shawano, WI
 Control Installations	Service	Commercial Building Controls Integration	Des Moines, IA